

A new lamp loses the ability to produce the special range of ultra violet light that attracts flying insects after seven to eight months of service. The lamps lose 53% of their ability to attract insects after this time and need to be replaced. Failure to replace lamps on a regular basis results in potential for Non-Performing Units.

Description	Total Fly Units	Expected Lamp Replacements	Total Actual Lamp Purchases	Lamp Variances
Terminator Units	60	218	57	-161
Fly Patrol Units	221	1039	96	-943
		1257	153	-1104